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2012 PRICES, INSURANCE AND GENERAL INFO



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TWO WEEK PRICES

TWO WEEK GREEK ISLANDS FLOTILLA SAILING HOLIDAYS

Holiday prices for 2012, per person including your yacht, flights, transfers, diesel, lead crew and full financial protection

TWO WEEK PRICES 2012

TWO WEEK: CLASSIC JAGUAR 27

ROUTE AND DATES	PRICE PER PERSON		
CENTRAL IONIAN	4	3	2
Sun 17 June	655	755	975
Sun 1 July	695	795	995
Sun 15 July	795	895	1155
Sun 29 July	875	995	1255
Sun 12 Aug	875	995	1255
Sun 26 Aug	695	835	1095
Sun 9 Sep	645	795	975
*Sun 23 Sep	595	655	825

▲ *Ionian Placement



TWO WEEK: CONVERTED JAGUAR 27

ROUTES AND DATES		PRICE PER PERSON			ROUTES AND DATES	
IONIAN PLACEMENT CRUISE	WHOLE IONIAN	4	3	2	CENTRAL IONIAN	SOUTH IONIAN
Sun 6 May		525	595	735		
	Sun 20 May S:N	655	775	895		
	Sun 3 June N:S	695	795	1045		
		735	895	1095	Sun 17 June	Sun 17 June
	Sun 1 July S:N	775	945	1095	Sun 1 July	
		775	945	1095		Sun 8 July
	Sun 15 July N:S	875	995	1295	Sun 15 July	
		965	1155	1435		Sun 22 July
	Sun 29 July S:N	965	1155	1435	Sun 29 July	
		965	1155	1435		Sun 5 Aug
	Sun 12 Aug N:S	965	1155	1435	Sun 12 Aug	
		965	1155	1435		Sun 19 Aug
	Sun 26 Aug S:N	795	995	1215	Sun 26 Aug	
	Sun 9 Sep N:S	735	835	1025	Sun 9 Sep	
Sun 23 Sep		655	695	875		Sun 23 Sep
Sun 7 Oct		495	595	775		

The 27ft Jaguar yachts were built between 1978 and 1981 and continue to provide affordable holidays.

The Converted Jaguars are ideal for a couple and one child (or two children, on a four person Converted Jaguar). They have a large comfortable double bed and an inside hot water shower. Externally, they have an in-mast furling mainsail and an electric anchor windlass.

If booking a Converted Jaguar for four people, please request a four person Converted Jaguar.

TWO WEEK: GIB'SEA 302

ROUTE AND DATES		PRICE PER PERSON		
IONIAN PLACEMENT CRUISE	CENTRAL IONIAN	4	3	2
Sun 17 June		895	995	1145
Sun 1 July		895	995	1145
Sun 15 July		1095	1255	1535
Sun 29 July		1155	1295	1615
Sun 12 Aug		1155	1295	1615
Sun 26 Aug		945	1065	1255
Sun 9 Sep		875	895	1075
Sun 23 Sep		775	795	945

TWO WEEK: DUFOUR 32

ROUTE AND DATES		PRICE PER PERSON		
EMERALD WATERS	4	3	2	
Sun 15 July	1095	1255	1535	
Sun 29 July	1155	1295	1615	
Sun 12 Aug	1155	1295	1615	

TWO WEEK: FEELING 960

ROUTES AND DATES		PRICE PER PERSON		
IONIAN PLACEMENT CRUISE	WHOLE IONIAN	4	3	2
Sun 6 May		595	695	795
	Sun 20 May S:N	775	855	965
	Sun 3 June N:S	835	895	1095
*Sun 17 June		895	995	1145
	Sun 1 July S:N	895	995	1145
	Sun 15 July N:S	1095	1255	1535
	Sun 29 July S:N	1155	1295	1615
	Sun 12 Aug N:S	1155	1295	1615
	Sun 26 Aug S:N	945	1065	1255
	Sun 9 Sep N:S	875	895	1075
*Sun 23 Sep		775	795	945
Sun 7 Oct		655	735	815

▲ *South Ionian

THINGS TO REMEMBER:

- Share a yacht prices are always the four person rate on the Beneteau 361s, Bavaria 37 or 38 for one and two week flotilla holidays.
- We recommend dinghy outboards for the Sporades Islands flotilla.
- Some people are choosing to enjoy an extra week or two cruising on their own after the flotilla. Give us a ring for a price for this, as this is becoming a more popular option for those who have the time available.

Our bookings line is open Monday to Friday 9am to 8pm, Saturdays 9am to 4pm and Sundays 10am to 4pm: **020 8459 8787**

Our administration line is open Monday to Friday 9am to 5.30pm and Saturday 9am to 12.30pm: 020 8438 1122

TWO WEEK: BENETEAU 311

ROUTES AND DATES			PRICE PER PERSON			ROUTES AND DATES	
IONIAN PLACEMENT CRUISE	SOUTH IONIAN	EMERALD WATERS	4	3	2	SARONIC ISLANDS	CORINTH CRUISE
<i>Tiller steer</i>	<i>Tiller steer</i>	<i>Wheel steer</i>				<i>Wheel steer</i>	<i>Wheel steer</i>
			695	835	965		Sun 6 May
	Sun 13 May	Sun 13 May	735	875	1075		
			875	1045	1215	Mon 21 May E:N	
	Sun 27 May	Sun 27 May	895	1095	1295		
			915	1095	1295	Mon 4 June N:E	
	Sun 10 June	Sun 10 June	945	1095	1315	Mon 11 June E:N	
			995	1155	1335	Mon 18 June E:N	
	Sun 24 June	Sun 24 June	1025	1175	1365	Mon 25 June N:E	
			1025	1175	1365	Mon 2 July N:E	
	Sun 8 July	Sun 8 July	1025	1175	1365	Mon 9 July E:N	
	Sun 22 July	Sun 22 July	1365	1575	1895	Mon 23 July N:E	
			1365	1575	1895	Mon 30 July E:N	
	Sun 5 Aug	Sun 5 Aug	1365	1575	1895	Mon 6 Aug E:N	
			1365	1575	1895	Mon 13 Aug N:E	
	Sun 19 Aug	Sun 19 Aug	1365	1575	1895	Mon 20 Aug N:E	
	Sun 2 Sep	Sun 2 Sep	1045	1155	1415	Mon 3 Sep E:N	
			1015	1095	1325	Mon 10 Sep E:N	
	Sun 16 Sep	Sun 16 Sep	895	995	1195	Mon 17 Sep N:E	
			835	895	1115	Mon 24 Sep N:E	
	Sun 30 Sep	Sun 30 Sep	775	835	995		
			735	835	965		Mon 8 Oct
Sun 14 Oct		Sun 14 Oct	655	775	895		
		Sun 21 Oct	655	775	895		

TWO WEEK GREEK ISLANDS FLOTILLA SAILING HOLIDAYS

Holiday prices for 2012, per person including your yacht, flights, transfers, diesel, lead crew and full financial protection

TWO WEEK PRICES

TWO WEEK: BENETEAU 323 AND BENETEAU 331

ROUTES AND DATES				PRICE PER PERSON					ROUTES AND DATES			
SOUTH IONIAN	ZAKINTHOS	EMERALD WATERS	WHOLE IONIAN	6	5	4	3	2	SARONIC ISLANDS	SPORADES ISLANDS	IONIAN PLACEMENT CRUISE	CORINTH CRUISE <small>*Sporades Placement Cruise</small>
				595	655	755	895	1115				Fri 4 May
				595	655	755	895	1115			Sun 6 May	Sun 6 May
*Sun 13 May		Sun 13 May	Sun 13 May S:N	655	735	835	1015	1315				
	Sun 20 May		Sun 20 May S:N	755	855	1015	1255	1495	Mon 21 May			*Fri 18 May
*Sun 27 May		Sun 27 May	Sun 27 May N:S	775	855	1015	1255	1535				
Sun 3 June			Sun 3 June N:S	795	895	1015	1255	1535	Mon 4 June	Fri 1 June		
*Sun 10 June		Sun 10 June	Sun 10 June S:N	815	895	1015	1255	1595	Mon 11 June			
	Sun 17 June		Sun 17 June S:N	835	915	1065	1315	1595	Mon 18 June	Fri 15 June		
*Sun 24 June		Sun 24 June	Sun 24 June N:S	875	965	1115	1365	1655	Mon 25 June			
	Sun 1 July		Sun 1 July N:S	915	1045	1215	1435	1755	Mon 2 July	Fri 29 June		
*Sun 8 July		Sun 8 July	Sun 8 July S:N	995	1155	1365	1625	1955	Mon 9 July			
Sun 15 July		*Sun 15 July	Sun 15 July S:N	1125	1295	1495	1755	2125		Fri 13 July		
*Sun 22 July		Sun 22 July	Sun 22 July N:S	1155	1315	1535	1845	2195	Mon 23 July			
Sun 29 July		*Sun 29 July	Sun 29 July N:S	1155	1315	1535	1845	2195	Mon 30 July	Fri 27 July		
*Sun 5 Aug		Sun 5 Aug	Sun 5 Aug S:N	1155	1315	1535	1845	2195	Mon 6 Aug			
Sun 12 Aug		*Sun 12 Aug	Sun 12 Aug S:N	1155	1315	1535	1845	2195	Mon 13 Aug	Fri 10 Aug		
*Sun 19 Aug		Sun 19 Aug	Sun 19 Aug N:S	1155	1315	1535	1845	2195	Mon 20 Aug			
	Sun 26 Aug		Sun 26 Aug N:S	915	1015	1155	1335	1735		Fri 24 Aug		
*Sun 2 Sep		Sun 2 Sep	Sun 2 Sep S:N	875	1015	1155	1315	1735	Mon 3 Sep			
	Sun 9 Sep		Sun 9 Sep S:N	875	965	1155	1295	1625	Mon 10 Sep	Fri 7 Sep		
*Sun 16 Sep		Sun 16 Sep	Sun 16 Sep N:S	795	835	995	1155	1395	Mon 17 Sep			
	Sun 23 Sep		Sun 23 Sep N:S	695	795	895	1025	1315	Mon 24 Sep	Fri 21 Sep		
Sun 30 Sep		Sun 30 Sep		625	715	835	945	1215				
				625	715	835	945	1155				*Fri 5 Oct
				625	715	835	945	1155			Sun 7 Oct	Mon 8 Oct
		Sun 14 Oct		555	625	735	875	1045			Sun 14 Oct	
		Sun 21 Oct		555	625	735	875	1045				

▲*Beneteau 323 only

▲*Beneteau 331 only

*Sporades Placement Cruise ▲

TWO WEEK: BENETEAU 361

ROUTES AND DATES				PRICE PER PERSON					ROUTES AND DATES			
SOUTH IONIAN	ZAKINTHOS	EMERALD WATERS	WHOLE IONIAN	6	5	*4	3	2	SARONIC ISLANDS	SPORADES ISLANDS	IONIAN PLACEMENT CRUISE	CORINTH CRUISE <small>*Sporades Placement Cruise</small>
				655	725	795	935	1195				Fri 4 May
				655	725	795	935	1195			Sun 6 May	Sun 6 May
		Sun 13 May	Sun 13 May S:N	775	855	995	1215	1655				
	Sun 20 May		Sun 20 May S:N	875	995	1095	1365	1845	Mon 21 May			*Fri 18 May
		Sun 27 May	Sun 27 May N:S	875	995	1115	1365	1895				
Sun 3 June			Sun 3 June N:S	945	995	1125	1435	1895	Mon 4 June	Fri 1 June		
		Sun 10 June	Sun 10 June S:N	945	995	1125	1435	1895	Mon 11 June			
	Sun 17 June		Sun 17 June S:N	995	1045	1215	1435	1895	Mon 18 June	Fri 15 June		
		Sun 24 June	Sun 24 June N:S	1025	1045	1255	1495	1995	Mon 25 June			
	Sun 1 July		Sun 1 July N:S	1045	1115	1315	1575	2095	Mon 2 July	Fri 29 June		
		Sun 8 July	Sun 8 July S:N	1095	1255	1435	1815	2415	Mon 9 July			
Sun 15 July			Sun 15 July S:N	1235	1415	1645	1955	2595		Fri 13 July		
		Sun 22 July	Sun 22 July N:S	1255	1465	1675	1995	2625	Mon 23 July			
Sun 29 July			Sun 29 July N:S	1255	1465	1675	1995	2625	Mon 30 July	Fri 27 July		
		Sun 5 Aug	Sun 5 Aug S:N	1255	1465	1675	1995	2625	Mon 6 Aug			
Sun 12 Aug			Sun 12 Aug S:N	1255	1465	1675	1995	2625	Mon 13 Aug	Fri 10 Aug		
		Sun 19 Aug	Sun 19 Aug N:S	1255	1465	1675	1995	2625	Mon 20 Aug			
	Sun 26 Aug		Sun 26 Aug N:S	1045	1095	1255	1535	2175		Fri 24 Aug		
		Sun 2 Sep	Sun 2 Sep S:N	1015	1095	1215	1435	1925	Mon 3 Sep			
	Sun 9 Sep		Sun 9 Sep S:N	995	1065	1215	1395	1895	Mon 10 Sep	Fri 7 Sep		
		Sun 16 Sep	Sun 16 Sep N:S	855	945	1095	1235	1655	Mon 17 Sep			
	Sun 23 Sep		Sun 23 Sep N:S	795	875	995	1115	1535	Mon 24 Sep	Fri 21 Sep		
Sun 30 Sep		Sun 30 Sep		695	795	895	1075	1295				
				665	755	875	1025	1215				*Fri 5 Oct
				665	755	875	1025	1215			Sun 7 Oct	Mon 8 Oct
		Sun 14 Oct		595	675	795	915	1095			Sun 14 Oct	
		Sun 21 Oct		595	675	795	915	1095				

FULLY BONDED HOLIDAYS

*"Share a yacht" prices are the 4 person rate

*Sporades Placement Cruise ▲

TWO WEEK PRICES 2012

020 8459 8787

Holiday prices for 2012, per person including your yacht, flights, transfers, diesel, lead crew and full financial protection

TWO WEEK: BENETEAU 343

ROUTE AND DATES	PRICE PER PERSON				
EMERALD WATERS	6	5	4	3	2
Sun 15 July	1125	1295	1495	1755	2125
Sun 29 July	1155	1315	1535	1845	2195
Sun 12 Aug	1155	1315	1535	1845	2195

TWO WEEK: BENETEAU 393

PRICE PER PERSON					ROUTES AND DATES		
6	5	4	3	2	WHOLE IONIAN	EMERALD WATERS	IONIAN PLACEMENT CRUISE
855	965	1045	1255	1675			Sun 6 May
995	1115	1275	1575	2135	Sun 20 May S:N		
1075	1155	1315	1625	2225	Sun 3 June N:S		
1115	1215	1395	1715	2365	Sun 17 June S:N		
1155	1315	1535	1915	2665	Sun 1 July N:S		
1345	1575	1835	2295	3255	Sun 15 July S:N	Sun 15 July	
1415	1655	1895	2375	3355	Sun 29 July N:S	Sun 29 July	
1415	1655	1895	2375	3355	Sun 12 Aug S:N	Sun 12 Aug	
1175	1295	1395	1695	2345	Sun 26 Aug N:S		
1025	1095	1255	1535	2095	Sun 9 Sep S:N		
875	945	1015	1215	1615	Sun 23 Sep N:S		
735	835	915	1095	1425			Sun 7 Oct
715	815	875	1045	1335		Sun 14 Oct	
715	815	875	1045	1335		Sun 21 Oct	

TWO WEEK: BAVARIA 37 AND 38

ROUTE AND DATES	PRICE PER PERSON				
EMERALD WATERS	6	5	*4	3	2
Sun 15 July	1235	1415	1645	1955	2595
Sun 29 July	1255	1465	1675	1995	2625
Sun 12 Aug	1255	1465	1675	1995	2625

* "Share a yacht" prices are the 4 person rate

TWO WEEK: BENETEAU 40

ROUTES AND DATES			PRICE PER PERSON					ROUTES AND DATES		
SOUTH IONIAN	ZAKINTHOS	WHOLE IONIAN	6	5	4	3	2	SARONIC ISLANDS	IONIAN PLACEMENT CRUISE	CORINTH CRUISE
			915	1045	1125	1365	1835		Sun 6 May	Sun 6 May
		Sun 13 May S:N	935	1075	1295	1595	2155			
	Sun 20 May		1055	1195	1425	1755	2415	Mon 21 May E:N		
		Sun 27 May N:S	1075	1235	1495	1835	2545			
Sun 3 June			1125	1245	1495	1835	2545	Mon 4 June N:E		
		Sun 10 June S:N	1165	1245	1495	1865	2595			
	Sun 17 June		1195	1295	1565	1935	2695	Mon 18 June E:N		
		Sun 24 June N:S	1195	1345	1635	2045	2845			
	Sun 1 July		1245	1425	1725	2155	3015	Mon 2 July N:E		
		Sun 8 July S:N	1345	1565	1795	2265	3175			
Sun 15 July			1425	1645	1935	2445	3455			
		Sun 22 July N:S	1495	1745	1995	2535	3595			
Sun 29 July			1495	1745	1995	2535	3595	Mon 30 July E:N		
		Sun 5 Aug S:N	1495	1745	1995	2535	3595			
Sun 12 Aug			1495	1745	1995	2535	3595	Mon 13 Aug N:E		
		Sun 19 Aug N:S	1495	1745	1995	2535	3595			
	Sun 26 Aug		1245	1355	1475	1835	2525			
		Sun 2 Sep S:N	1195	1295	1395	1725	2375			
	Sun 9 Sep		1075	1195	1335	1635	2245	Mon 10 Sep E:N		
		Sun 16 Sep N:S	995	1095	1215	1475	1995			
	Sun 23 Sep		935	1015	1075	1295	1725	Mon 24 Sep N:E		
Sun 30 Sep			855	965	1045	1245	1655			
			795	895	995	1195	1575		Sun 7 Oct	Mon 8 Oct
			775	895	965	1155	1495		Sun 14 Oct	
			775	895	965	1155	1495		**Sun 21 Oct	

**Emerald Waters

TWO WEEK: BENETEAU 43.3

ROUTES AND DATES		PRICE PER PERSON				
IONIAN PLACEMENT CRUISE	CENTRAL IONIAN	8	7	6	5	4
	Sun 17 June	1025	1115	1195	1295	1565
	Sun 1 July	1125	1155	1245	1425	1725
	Sun 15 July	1215	1315	1425	1645	1935
	Sun 29 July	1245	1395	1495	1745	1995
	Sun 12 Aug	1245	1395	1495	1745	1995
	Sun 26 Aug	1065	1175	1245	1355	1475
	Sun 9 Sep	875	965	1075	1195	1335
Sun 23 Sep		775	855	935	1015	1075



Beneteau 43.3

TWO WEEK GREEK ISLANDS FLOTILLA SAILING HOLIDAYS

Holiday prices for 2012, per person including your yacht, flights, transfers, diesel, lead crew and full financial protection

TWO WEEK PRICES

TWO WEEK PRICES 2012

TWO WEEK: BAVARIA 44								TWO WEEK: BAVARIA 46							
ROUTES AND DATES			PRICE PER PERSON					PRICE PER PERSON					ROUTES AND DATES		
SARONIC ISLANDS	SPORADES ISLANDS	EMERALD WATERS	8	7	6	5	4	8	7	6	5	4	WHOLE IONIAN	IONIAN PLACEMENT CRUISE	
	**Fri 4 May		755	815	915	1045	1125	835	865	975	1125	1255		Sun 6 May	
		Sun 13 May	795	855	935	1075	1295	895	945	1045	1195	1365	Sun 13 May S:N		
	*Fri 18 May		865	935	1055	1195	1425	945	995	1125	1275	1495	Sun 20 May S:N		
		Sun 27 May	945	975	1075	1235	1495	995	1055	1195	1315	1535	Sun 27 May N:S		
	Fri 1 June		995	1075	1125	1245	1495	1095	1175	1315	1435	1655	Sun 3 June N:S		
Mon 11 June E:N		Sun 10 June	995	1095	1165	1245	1495	1095	1175	1315	1435	1675	Sun 10 June S:N		
	Fri 15 June		1025	1115	1195	1295	1565	1095	1175	1335	1465	1695	Sun 17 June S:N		
Mon 25 June N:E		Sun 24 June	1065	1115	1195	1345	1635	1155	1195	1365	1575	1795	Sun 24 June N:S		
	Fri 29 June		1125	1155	1245	1425	1725	1215	1255	1415	1655	1895	Sun 1 July N:S		
Mon 9 July E:N		Sun 8 July	1155	1275	1345	1565	1795	1255	1365	1525	1795	2015	Sun 8 July S:N		
	Fri 13 July	Sun 15 July	1215	1315	1425	1645	1935	1295	1435	1615	1895	2095	Sun 15 July S:N		
Mon 23 July N:E		Sun 22 July	1245	1395	1495	1745	1995	1315	1465	1625	1895	2125	Sun 22 July N:S		
	Fri 27 July	Sun 29 July	1245	1395	1495	1745	1995	1315	1465	1625	1895	2125	Sun 29 July N:S		
Mon 6 Aug E:N		Sun 5 Aug	1245	1395	1495	1745	1995	1315	1465	1625	1895	2125	Sun 5 Aug S:N		
	Fri 10 Aug	Sun 12 Aug	1245	1395	1495	1745	1995	1315	1465	1625	1895	2125	Sun 12 Aug S:N		
Mon 20 Aug N:E		Sun 19 Aug	1245	1395	1495	1745	1995	1315	1465	1625	1895	2125	Sun 19 Aug N:S		
	Fri 24 Aug		1065	1175	1245	1355	1475	1155	1275	1435	1575	1655	Sun 26 Aug N:S		
Mon 3 Sep E:N		Sun 2 Sep	995	1095	1195	1295	1395	1055	1175	1315	1435	1535	Sun 2 Sep S:N		
	Fri 7 Sep		875	965	1075	1195	1335	965	1075	1215	1295	1435	Sun 9 Sep S:N		
Mon 17 Sep N:E		Sun 16 Sep	835	895	995	1095	1215	915	1015	1155	1215	1315	Sun 16 Sep N:S		
	Fri 21 Sep		775	855	935	1015	1075	865	955	1065	1095	1195	Sun 23 Sep N:S		
		Sun 30 Sep	735	795	855	965	1045	815	895	995	1075	1155		*Sun 30 Sep	
	*Fri 5 Oct		655	715	795	895	995	715	775	865	995	1065		Sun 7 Oct	
		Sun 14 Oct	655	715	775	895	965	715	775	865	995	1065		Sun 14 Oct	
		Sun 21 Oct	655	715	775	895	965	715	775	865	995	1065		**Sun 21 Oct	

▲*Sporades Placement Cruise
▲**Corinth Canal Cruise

*South Ionian ▲
**Emerald Waters ▲

An outboard for the dinghy is included on all the yachts larger than 40ft.

CRUISE THE GREEK ISLANDS IN STYLE, WITH OR WITHOUT ONE OF OUR EXPERIENCED SKIPPERS

The Beneteau 50 and Beneteau 52.3 can sail on our two week Ionian flotillas, or sail independently with our skipper onboard to show you the ropes. You can also skipper her yourself as a bareboat if qualified to do so! (Minimum qualification requirement is ICC or RYA Day Skipper). In addition to the prices below you will be required to pay for any extra diesel used. A skipper costs £120 per day, plus his/her food.

If going entirely bareboat, a £2,500 refundable deposit or non-refundable waiver of £160 for 1wk / £280 for 2wks is payable

TWO WEEK: BENETEAU 50						TWO WEEK: BENETEAU 52.3								
ROUTES AND DATES		PRICE PER PERSON				PRICE PER PERSON					ROUTES AND DATES			
IONIAN PLACEMENT CRUISE	WHOLE IONIAN	8	7	6	5	4	8	7	6	5	4	SOUTH IONIAN	ZAKINTHOS	IONIAN PLACEMENT CRUISE
	Sun 13 May S:N	945	995	1125	1295	1495	895	945	1055	1225	1365			Sun 6 May
	Sun 27 May N:S	1045	1125	1275	1415	1645	995	1075	1215	1365	1615		Sun 20 May	
	Sun 10 June S:N	1155	1255	1435	1535	1795	1155	1235	1395	1515	1755	Sun 3 June		
	Sun 24 June N:S	1215	1295	1435	1655	1915	1155	1255	1435	1575	1815		Sun 17 June	
	Sun 8 July S:N	1315	1435	1615	1895	2125	1275	1335	1495	1755	2015		Sun 1 July	
	Sun 22 July N:S	1395	1535	1695	1995	2245	1335	1495	1655	1945	2195	Sun 15 July		
	Sun 5 Aug S:N	1395	1535	1695	1995	2245	1395	1535	1695	1995	2245	Sun 29 July		
	Sun 19 Aug N:S	1395	1535	1695	1995	2245	1395	1535	1695	1995	2245	Sun 12 Aug		
	Sun 2 Sep S:N	1115	1235	1395	1535	1655	1225	1365	1495	1675	1755		Sun 26 Aug	
	Sun 16 Sep N:S	995	1095	1235	1295	1435	1055	1175	1315	1395	1535		Sun 9 Sep	
*Sun 30 Sep		875	965	1075	1175	1275	915	1015	1155	1215	1315		Sun 23 Sep	
Sun 14 Oct		775	835	945	1095	1195	775	835	945	1095	1195			Sun 7 Oct
**Sun 21 Oct		775	835	945	1095	1195	775	835	945	1095	1195			Sun 14 Oct
							775	835	945	1095	1195			**Sun 21 Oct

▲*South Ionian
▲**Emerald Waters

**Emerald Waters ▲

Please contact the office for details of our luxury 'Book a Cabin' pricing on the Beneteau 50 or Beneteau 52.3

Holiday prices for 2012, per person including your yacht, flights, transfers, diesel, lead crew and full financial protection

ONE WEEK: CONVERTED JAGUAR 27

ROUTES AND DATES		PRICE PER PERSON		
IONIAN PLACEMENT CRUISE	LEFKAS	4	3	2
Sun 6 May		465	495	625
	Sun 13 May	465	525	675
	Sun 20 May	475	565	695
	Sun 27 May	475	565	695
	Sun 3 June	625	755	895
	Sun 10 June	525	595	795
	Sun 17 June	545	645	815
	Sun 24 June	545	645	815
	Sun 1 July	595	735	865

These yachts run on TWO WEEK flotillas between 8 July and 2 September

	Sun 2 Sep	595	735	895
	Sun 9 Sep	565	675	835
	Sun 16 Sep	525	625	775
	Sun 23 Sep	525	595	755
	Sun 30 Sep	455	495	595
	Sun 7 Oct	445	465	565
Sun 14 Oct		445	465	565

The 27ft Jaguar yachts were built between 1978 and 1981 and continue to provide affordable holidays.

The Converted Jaguars are ideal for a couple and one child (or two children, on a four person Converted Jaguar). They have a large comfortable double bed and an inside hot water shower.

Externally, they have an in-mast furling mainsail and an electric anchor windlass. If booking a Converted Jaguar for four people, please request a four person Converted Jaguar.

Our minimum cost for any holiday is £395.



ONE WEEK: GIB'SEA 302, DUFOUR 32 AND FEELING 960

ROUTES AND DATES			PRICE PER PERSON			ROUTES AND DATES	
IONIAN PLACEMENT CRUISE	LEFKAS	KEFALONIA	4	3	2	PAXOS	NORTH IONIAN
Sat 28 April			495	525	645		
Sun 6 May		Sat 5 May	495	525	645		
	Sun 13 May	Sat 12 May	525	565	695	Sun 13 May	
	Sun 20 May	Sat 19 May	565	595	755	Sun 20 May	
	Sun 27 May	Sat 26 May	565	595	755	Sun 27 May	
	Sun 3 June	Sat 2 June	755	855	1025	Sun 3 June	
	Sun 10 June	Sat 9 June	575	645	815	Sun 10 June	
	Sun 17 June	Sat 16 June	595	695	855	Sun 17 June	
	Sun 24 June	Sat 23 June	595	695	855	Sun 24 June	
	Sun 1 July	Sat 30 June	625	755	895	Sun 1 July	
	Sun 8 July	Sat 7 July	695	795	995	Sun 8 July	
	Sun 15 July	Sat 14 July	795	995	1195		
	Sun 22 July	Sat 21 July	895	1015	1255		
	Sun 29 July	Sat 28 July	895	1015	1255		
	Sun 5 Aug	Sat 4 Aug	895	1015	1255		
	Sun 12 Aug	Sat 11 Aug	895	1015	1255		
	Sun 19 Aug	Sat 18 Aug	895	1015	1255		
	Sun 26 Aug	Sat 25 Aug	895	1015	1255	Sun 26 Aug	
	Sun 2 Sep	Sat 1 Sep	655	795	965	Sun 2 Sep	
	Sun 9 Sep	Sat 8 Sep	625	755	895	Sun 9 Sep	
	Sun 16 Sep	Sat 15 Sep	595	695	835	Sun 16 Sep	
	Sun 23 Sep	Sat 22 Sep	575	645	795	Sun 23 Sep	
	Sun 30 Sep	Sat 29 Sep	495	525	645	Sun 30 Sep	
	Sun 7 Oct	Sat 6 Oct	475	495	615	Sun 7 Oct	
Sun 14 Oct		Sat 13 Oct	475	495	615	Sun 14 Oct	
		Sat 20 Oct	475	495	615		Sun 21 Oct
Sat 27 Oct			475	495	615		Sun 28 Oct

Gib'Sea 302 Gib'Sea 302 Gib'Sea 302

Dufour 32 Feeling 960

ONE WEEK: BENETEAU 311

ROUTES AND DATES			PRICE PER PERSON		
IONIAN PLACEMENT CRUISE	NORTH IONIAN	SARONIC GULF	4	3	2
Wheel steer	Wheel & Tiller	Wheel steer			
Sun 6 May	Sun 6 May		525	595	735
		Sun 27 May	595	655	815
		Sun 3 June	795	895	1075
		Mon 16 July	895	1045	1255
		Mon 23 July	945	1095	1365
		Mon 27 Aug	945	1095	1365
		Mon 3 Sep	735	835	1025
	Sun 21 Oct		495	545	645
	Sun 28 Oct		495	545	645

THINGS TO REMEMBER:

- "Share a yacht" prices are always the four person rate on the Beneteau 361s, Bavaria 37 or 38 for one and two week flotilla holidays.
- Some people are choosing to enjoy an extra week or two cruising on their own after the flotilla. Give us a ring for a price for this, as this is becoming a more popular option for those who have the time available.

Our bookings line is open Monday to Friday 9am to 8pm, Saturdays 9am to 4pm and Sundays 10am to 4pm: **020 8459 8787**

Our administration line is open Monday to Friday 9am to 5.30pm and Saturday 9am to 12.30pm: **020 8438 1122**

ONE WEEK GREEK ISLANDS FLOTILLA SAILING HOLIDAYS

Holiday prices for 2012, per person including your yacht, flights, transfers, diesel, lead crew and full financial protection

ONE WEEK PRICES

NOTE:
Beneteau 343 on Paxos route only.
Beneteau 323 not available on Paxos.



ONE WEEK: BENETEAU 323, BENETEAU 331 AND BENETEAU 343

ROUTES AND DATES			PRICE PER PERSON					ROUTES AND DATES		
IONIAN PLACEMENT CRUISE	PAXOS	LEFKAS	6	5	4	3	2	KEFALONIA	SARONIC GULF	NORTH IONIAN
Sat 28 April			455	475	545	645	795			
Sun 6 May			475	495	565	675	855	Sat 5 May		Sun 6 May
	Sun 13 May	Sun 13 May	495	525	595	695	855	Sat 12 May		
	Sun 20 May	Sun 20 May	525	555	645	755	895	Sat 19 May		
	Sun 27 May	Sun 27 May	525	555	645	755	895	Sat 26 May	Sun 27 May	
	Sun 3 June	Sun 3 June	695	795	855	965	1155	Sat 2 June	Sun 3 June	
	Sun 10 June	Sun 10 June	545	595	695	835	1015	Sat 9 June		
	Sun 17 June	Sun 17 June	575	645	735	835	1045	Sat 16 June		
	Sun 24 June	Sun 24 June	575	645	755	855	1045	Sat 23 June		
	Sun 1 July	Sun 1 July	615	695	795	945	1195	Sat 30 June		
	Sun 8 July	Sun 8 July	775	835	995	1125	1365	Sat 7 July		
		Sun 15 July	795	895	1015	1155	1415	Sat 14 July	Mon 16 July	
		Sun 22 July	855	915	1045	1225	1525	Sat 21 July	Mon 23 July	
		Sun 29 July	855	915	1045	1225	1525	Sat 28 July		
		Sun 5 Aug	855	915	1045	1225	1525	Sat 4 Aug		
		Sun 12 Aug	855	915	1045	1225	1525	Sat 11 Aug		
		Sun 19 Aug	855	915	1045	1225	1525	Sat 18 Aug		
	Sun 26 Aug	Sun 26 Aug	855	915	1045	1225	1525	Sat 25 Aug	Mon 27 Aug	
	Sun 2 Sep	Sun 2 Sep	625	715	835	945	1125	Sat 1 Sep	Mon 3 Sep	
	Sun 9 Sep	Sun 9 Sep	595	675	795	895	1095	Sat 8 Sep		
	Sun 16 Sep	Sun 16 Sep	545	595	695	795	995	Sat 15 Sep		
	Sun 23 Sep	Sun 23 Sep	545	595	695	775	895	Sat 22 Sep		
	Sun 30 Sep	Sun 30 Sep	455	495	555	645	795	Sat 29 Sep		
	Sun 7 Oct	Sun 7 Oct	445	455	515	615	715	Sat 6 Oct		
Sun 14 Oct	Sun 14 Oct		445	455	515	615	715	Sat 13 Oct		
			445	455	515	615	715	Sat 20 Oct		Sun 21 Oct
Sat 27 Oct			445	455	515	615	715			Sun 28 Oct

NOTE:
Bavaria 37 & 38 on Paxos route only.
Beneteau 361 not available on Paxos.

* "Share a yacht" prices are the 4 person rate



ONE WEEK: BENETEAU 361, BAVARIA 37 AND BAVARIA 38

ROUTES AND DATES			PRICE PER PERSON					ROUTES AND DATES		
IONIAN PLACEMENT CRUISE	PAXOS	LEFKAS	6	5	*4	3	2	KEFALONIA	SARONIC GULF	NORTH IONIAN
Sat 28 April			525	595	645	795	995			
Sun 6 May			525	595	675	835	1015	Sat 5 May		Sun 6 May
	Sun 13 May	Sun 13 May	555	625	735	895	1015	Sat 12 May		
	Sun 20 May	Sun 20 May	595	675	795	945	1135	Sat 19 May		
	Sun 27 May	Sun 27 May	595	675	795	945	1135	Sat 26 May	Sun 27 May	
	Sun 3 June	Sun 3 June	815	895	995	1195	1675	Sat 2 June	Sun 3 June	
	Sun 10 June	Sun 10 June	645	715	835	1015	1235	Sat 9 June		
	Sun 17 June	Sun 17 June	645	735	835	1015	1235	Sat 16 June		
	Sun 24 June	Sun 24 June	665	735	835	1045	1255	Sat 23 June		
	Sun 1 July	Sun 1 July	695	795	895	1125	1425	Sat 30 June		
	Sun 8 July	Sun 8 July	855	965	1075	1325	1645	Sat 7 July		
		Sun 15 July	895	995	1095	1395	1695	Sat 14 July	Mon 16 July	
		Sun 22 July	995	1075	1195	1465	2045	Sat 21 July	Mon 23 July	
		Sun 29 July	995	1075	1195	1465	2045	Sat 28 July		
		Sun 5 Aug	995	1075	1195	1465	2045	Sat 4 Aug		
		Sun 12 Aug	995	1075	1195	1465	2045	Sat 11 Aug		
		Sun 19 Aug	995	1075	1195	1465	2045	Sat 18 Aug		
	Sun 26 Aug	Sun 26 Aug	995	1075	1195	1465	2045	Sat 25 Aug	Mon 27 Aug	
	Sun 2 Sep	Sun 2 Sep	695	795	945	1095	1435	Sat 1 Sep	Mon 3 Sep	
	Sun 9 Sep	Sun 9 Sep	675	755	855	1055	1295	Sat 8 Sep		
	Sun 16 Sep	Sun 16 Sep	625	675	795	965	1165	Sat 15 Sep		
	Sun 23 Sep	Sun 23 Sep	625	665	725	835	965	Sat 22 Sep		
	Sun 30 Sep	Sun 30 Sep	525	565	625	755	865	Sat 29 Sep		
	Sun 7 Oct	Sun 7 Oct	495	535	565	695	795	Sat 6 Oct		
Sun 14 Oct	Sun 14 Oct		495	535	565	695	795	Sat 13 Oct		
			495	535	565	695	795	Sat 20 Oct		Sun 21 Oct
Sat 27 Oct			495	535	565	695	795			Sun 28 Oct

The difference between a 'placement' flotilla and 'delivery' cruise is that the delivery goes a lot further!

ONE WEEK PRICES 2012

020 8459 8787

Holiday prices for 2012, per person including your yacht, flights, transfers, diesel, lead crew and full financial protection

ONE WEEK: BENETEAU 393								
ROUTES AND DATES		PRICE PER PERSON					ROUTES AND DATES	
IONIAN PLACEMENT CRUISE	KEFALONIA	6	5	4	3	2	PAXOS	NORTH IONIAN
Sat 28 April		625	695	755	865	1095		
	Sat 5 May	625	695	775	895	1125	Sun 6 May	Sun 6 May
	Sat 12 May	645	735	855	995	1295	Sun 13 May	
	Sat 19 May	735	795	895	1075	1395	Sun 20 May	
	Sat 26 May	755	815	945	1115	1455	Sun 27 May	
	Sat 2 June	895	995	1095	1335	1795	Sun 3 June	
	Sat 9 June	775	835	965	1155	1495	Sun 10 June	
	Sat 16 June	775	855	995	1175	1545	Sun 17 June	
	Sat 23 June	795	895	1025	1225	1635	Sun 24 June	
	Sat 30 June	825	945	1095	1325	1795	Sun 1 July	
	Sat 7 July	945	1075	1235	1495	2055	Sun 8 July	
	Sat 14 July	995	1125	1255	1535	2095		
	Sat 21 July	1045	1195	1315	1625	2225		
	Sat 28 July	1045	1195	1315	1625	2225		
	Sat 4 Aug	1045	1195	1315	1625	2225		
	Sat 11 Aug	1045	1195	1315	1625	2225		
	Sat 18 Aug	1045	1195	1315	1625	2225		
	Sat 25 Aug	1045	1195	1315	1625	2225	Sun 26 Aug	
	Sat 1 Sep	795	875	995	1175	1545	Sun 2 Sep	
	Sat 8 Sep	735	815	895	1095	1395	Sun 9 Sep	
	Sat 15 Sep	695	755	835	1015	1275	Sun 16 Sep	
	Sat 22 Sep	665	695	755	895	1095	Sun 23 Sep	
	Sat 29 Sep	575	645	695	795	965	Sun 30 Sep	
	Sat 6 Oct	545	615	615	715	855	Sun 7 Oct	
Sun 14 Oct	Sat 13 Oct	545	615	615	715	855	Sun 14 Oct	
	Sat 20 Oct	545	615	615	715	855		Sun 21 Oct
Sat 27 Oct		545	615	615	715	855		Sun 28 Oct

ONE WEEK: BENETEAU 40								
ROUTES AND DATES		PRICE PER PERSON					ROUTES AND DATES	
IONIAN PLACEMENT CRUISE	LEFKAS	6	5	4	3	2	SARONIC GULF	NORTH IONIAN
Sun 6 May		665	755	835	975	1255		
	Sun 13 May	695	795	895	1075	1395		
	Sun 20 May	795	875	975	1155	1525		
	Sun 27 May	815	895	1015	1195	1595		
	Sun 3 June	945	1045	1155	1395	1895		
	Sun 10 June	855	915	1045	1255	1675		
	Sun 17 June	855	945	1075	1295	1735		
	Sun 24 June	865	995	1155	1395	1895		
	Sun 1 July	915	1045	1215	1465	2015		
	Sun 8 July	995	1155	1325	1635	2245		
	Sun 15 July	1045	1195	1365	1675	2295	Mon 16 July	
	Sun 22 July	1075	1255	1395	1725	2395	Mon 23 July	
	Sun 29 July	1075	1255	1395	1725	2395		
	Sun 5 Aug	1075	1255	1395	1725	2395		
	Sun 12 Aug	1075	1255	1395	1725	2395		
	Sun 19 Aug	1075	1255	1395	1725	2395		
	Sun 26 Aug	1075	1255	1395	1725	2395	Mon 27 Aug	
	Sun 2 Sep	855	945	1015	1215	1615	Mon 3 Sep	
	Sun 9 Sep	775	835	945	1155	1465		
	Sun 16 Sep	735	795	875	1075	1335		
	Sun 23 Sep	695	735	795	945	1155		
	Sun 30 Sep	625	695	735	835	1045		
	Sun 7 Oct	575	645	665	755	935		
Sun 14 Oct		565	635	655	745	915		
		565	635	655	745	915		Sun 21 Oct
		565	635	655	745	915		Sun 28 Oct



ONE WEEK GREEK ISLANDS FLOTILLA SAILING HOLIDAYS

Holiday prices for 2012, per person including your yacht, flights, transfers, diesel, lead crew and full financial protection

ONE WEEK PRICES

ONE WEEK PRICES 2012

ONE WEEK: BAVARIA 44							
ROUTES AND DATES		PRICE PER PERSON					ROUTE/DATES
NORTH IONIAN	PAXOS	8	7	6	5	4	SARONIC GULF
Sun 6 May		565	615	665	755	835	
	Sun 13 May	595	645	695	795	895	
	Sun 20 May	695	735	795	875	975	
	Sun 27 May	695	735	815	895	1015	Sun 27 May
	Sun 3 June	815	895	945	1045	1155	Sun 3 June
	Sun 10 June	755	835	855	915	1045	
	Sun 17 June	775	835	855	945	1075	
	Sun 24 June	795	855	865	995	1155	
	Sun 1 July	835	865	915	1045	1215	
	Sun 8 July	875	965	995	1155	1325	
This yacht runs on TWO WEEK flotillas between 15 July and 26 August							
	Sun 26 Aug	895	995	1075	1255	1395	
	Sun 2 Sep	755	835	855	945	1015	
	Sun 9 Sep	665	735	775	835	945	
	Sun 16 Sep	635	695	735	795	875	
	Sun 23 Sep	595	655	695	735	795	
	Sun 30 Sep	555	595	625	695	735	
	Sun 7 Oct	495	535	575	645	665	
	Sun 14 Oct	495	525	565	635	655	
Sun 21 Oct		495	525	565	635	655	
Sun 28 Oct		495	525	565	635	655	

ONE WEEK: BAVARIA 46						
ROUTES AND DATES		PRICE PER PERSON				
IONIAN PLACEMENT CRUISE	NORTH IONIAN	8	7	6	5	4
Sun 6 May		595	645	715	815	895
	Sun 21 Oct	515	555	615	695	745
	Sun 28 Oct	515	555	615	695	745

An outboard for the dinghy is included on all the yachts larger than 40ft.



Bavaria 44

CRUISE THE GREEK ISLANDS IN STYLE, WITH OR WITHOUT ONE OF OUR EXPERIENCED SKIPPERS

The Beneteau 50 and Beneteau 52.3 can sail on our one week Ionian flotillas, or sail independently with our skipper onboard to show you the ropes. You can also skipper her yourself as a bareboat if qualified to do so! (Minimum qualification requirement is ICC or RYA Day Skipper). In addition to the prices below you will be required to pay for any extra diesel used. A skipper costs £120 per day, plus his/her food.

If going entirely bareboat, a £2,500 refundable deposit or non-refundable waiver of £160 for 1wk / £280 for 2wks is payable



'Kalokeri' our Beneteau 52.3

ONE WEEK: BENETEAU 50 AND 52.3					
ROUTE AND DATES	PRICE PER PERSON				
IONIAN	8	7	6	5	4
Sun 6 May	635	695	775	895	975
Sun 13 May	675	735	815	915	1065
Sun 20 May	715	775	865	975	1155
Sun 27 May	715	775	865	975	1155
Sun 3 June	875	965	1075	1195	1335
Sun 10 June	815	895	995	1095	1295
Sun 17 June	815	895	1015	1125	1295
Sun 24 June	855	915	1025	1195	1365
Sun 1 July	895	975	1095	1255	1445
Sun 8 July	945	1045	1175	1365	1535
Sun 15 July	965	1065	1195	1395	1575
Sun 22 July	995	1095	1235	1445	1615
Sun 29 July	995	1095	1235	1445	1615
Sun 5 Aug	995	1095	1235	1445	1615
Sun 12 Aug	995	1095	1235	1445	1615
Sun 19 Aug	995	1095	1235	1445	1615
Sun 26 Aug	995	1095	1235	1445	1615
Sun 2 Sep	815	895	995	1095	1195
Sun 9 Sep	755	835	945	995	1095
Sun 16 Sep	725	795	875	945	1015
Sun 23 Sep	695	755	835	855	945
Sun 30 Sep	615	675	755	835	895
Sun 7 Oct	565	615	675	775	835
Sun 14 Oct	565	615	675	775	835
Sun 21 Oct	565	615	675	775	835
Sun 28 Oct	565	615	675	775	835

* Please contact the office for details of our luxury 'Book a Cabin' pricing on the Beneteau 50 or Beneteau 52.3

Our 'owners version' Beneteau 52.3 'Kalokeri' is built for comfort and for speed.

Prices are for two weeks, including flights, transfers, a week of sailing on our KEFALONIA' flotilla, then a week ashore in an apartment or studio in the 'KALOKERI APARTMENTS' with car hire.

GIB'SEA 302 & ACCOMMODATION & CAR				BENETEAU 323 & 331 & ACCOMMODATION & CAR					BENETEAU 361 & ACCOMMODATION & CAR					BENETEAU 393 & ACCOMMODATION & CAR						
DATES		PRICE PP			PRICE PER PERSON					PRICE PER PERSON					PRICE PER PERSON					DATES
'SHORE TO SAIL'	4	3	2	6	5	4	3	2	6	5	4	3	2	6	5	4	3	2	'SHORE TO SAIL'	
*Sat 28 April	555	665	775	545	555	595	725	895	645	695	775	875	1095	715	795	815	925	1155	*Sat 28 April	
Sat 5 May	555	665	775	545	595	665	795	965	645	695	795	935	1195	735	825	895	1075	1435	Sat 5 May	
Sat 12 May	615	735	835	595	675	715	875	1125	665	735	855	1045	1415	765	875	995	1195	1625	Sat 12 May	
Sat 19 May	715	795	925	695	775	875	1075	1295	755	855	935	1175	1595	855	955	1095	1355	1835	Sat 19 May	
Sat 26 May	795	895	995	745	825	935	1155	1415	795	915	1035	1265	1755	945	1035	1215	1495	2055	Sat 26 May	
Sat 2 June	825	895	1015	765	865	935	1155	1415	875	915	1045	1325	1755	995	1065	1215	1495	2055	Sat 2 June	
Sat 9 June	855	935	1015	795	865	935	1155	1475	875	915	1045	1325	1755	1015	1065	1235	1525	2095	Sat 9 June	
Sat 16 June	875	995	1055	795	895	995	1215	1475	915	965	1125	1325	1755	1035	1125	1295	1595	2195	Sat 16 June	
Sat 23 June	875	995	1055	845	935	1035	1265	1525	945	965	1155	1395	1845	1065	1155	1355	1675	2325	Sat 23 June	
Sat 30 June	895	995	1095	895	1035	1155	1365	1675	995	1065	1255	1495	1995	1095	1255	1465	1825	2535	Sat 30 June	
Sat 7 July	895	995	1195	995	1135	1295	1545	1865	1045	1195	1365	1725	2295	1215	1395	1615	2025	2835	Sat 7 July	
Sat 14 July	1135	1325	1465	1135	1315	1425	1675	2025	1175	1345	1565	1865	2475	1295	1495	1745	2195	3095	Sat 14 July	
Sat 21 July	1195	1365	1535	1165	1325	1465	1755	2095	1195	1395	1595	1895	2495	1345	1575	1795	2265	3195	Sat 21 July	
Sat 28 July	1195	1365	1535	1165	1325	1465	1755	2095	1195	1395	1595	1895	2495	1345	1575	1795	2265	3195	Sat 28 July	
Sat 4 Aug	1195	1365	1535	1165	1325	1465	1755	2095	1195	1395	1595	1895	2495	1345	1575	1795	2265	3195	Sat 4 Aug	
Sat 11 Aug	1195	1365	1535	1165	1325	1465	1755	2095	1195	1395	1595	1895	2495	1345	1575	1795	2265	3195	Sat 11 Aug	
**Sat 18 Aug	1195	1365	1535	1165	1325	1465	1755	2095	1195	1395	1595	1895	2495	1345	1575	1795	2265	3195	**Sat 18 Aug	
Sat 25 Aug	995	1145	1335	955	1045	1095	1275	1655	1095	1145	1315	1615	2325	1115	1235	1325	1675	2425	Sat 25 Aug	
Sat 1 Sep	895	965	1075	865	995	1095	1255	1655	965	1045	1155	1365	1835	1065	1155	1255	1545	2115	Sat 1 Sep	
Sat 8 Sep	855	895	1045	845	935	1065	1195	1495	915	995	1125	1295	1755	945	1015	1155	1415	1935	Sat 8 Sep	
Sat 15 Sep	795	835	955	765	815	855	995	1195	795	875	1015	1145	1525	875	945	1065	1295	1755	Sat 15 Sep	
Sat 22 Sep	765	795	935	675	775	815	875	1125	735	795	915	1035	1415	795	875	935	1125	1495	Sat 22 Sep	
Sat 29 Sep	625	675	765	575	645	675	715	895	595	675	725	895	1095	645	695	795	935	1235	Sat 29 Sep	
Sat 6 Oct	595	675	745	525	595	645	715	845	565	635	695	845	1025	595	675	745	895	1155	Sat 6 Oct	
Sat 13 Oct	525	595	745	525	595	615	695	825	555	625	665	755	895	595	665	695	845	1095	Sat 13 Oct	
**Sat 20 Oct	525	595	745	525	595	595	695	825	555	625	665	755	895	595	665	695	845	1095	**Sat 20 Oct	

* The sailing week must be taken first for this date ** The accommodation week must be taken first for this date

Accommodation with the Kefalonia Shore to Sail is at the Kalokeri Apartments, Fiskardo (see pages 36-37 of our brochure)

KEFALONIA ONLY: EARLY AND LATE SEASON 'SHORE TO SAIL' BARGAINS! (No car included)

Enjoy a week in our Kalokeri accommodation for only £75 per person more than the one week yacht prices! This offer is for 28th April, 5th and 12th May and 6th, 13th and 20th October. Car hire is not included with this offer, but can be arranged locally for a day or two if required, or for a full week of car hire, add £215 per booking for the dates of this offer. The slightly more advanced delivery runs are on 28th April and 27th October, sailing the yachts between our winter base at Corfu down to Kefalonia in early May, and returning them to Corfu in late October (8 days!)

ADDITIONAL INFORMATION FOR ALL SHORE TO SAIL HOLIDAYS

CAR INFORMATION FOR YOUR SHORE BASED WEEK

What is included:

- Air conditioning
- Unlimited mileage (the car is essentially available for six days)
- Unlimited additional drivers
- Government tax of 21%, and other local taxes
- Insurance against fire, theft and third party cover
- Maintenance and replacement in case of breakdown
- Collision damage waiver (subject to an excess of €700 for groups A & B and €850 for all other groups)

What is not included:

- Petrol and refuelling charges
- Parking charges and traffic fines
- Full damage waiver (approx €7 per day) - recommended but optional



CAR INSURANCE

Please note that in Greece, insurance does not cover damage to wheels or tyres, windscreen or the underneath of the car and should you damage any of these, you will be required to pay the full cost of repairs. Please, therefore drive with extreme care, especially on rough tracks, and check the vehicle thoroughly when taking delivery.

The minimum age for driving a hire car in Greece is 21, and drivers must have held a full driving licence for at least one year. You must present a full valid driving licence on collection of the vehicle and a credit card deposit.

TWO WEEK LEFKAS 'SHORE TO SAIL' HOLIDAYS A WEEK ASHORE, A WEEK AFLOAT

SHORE TO SAIL PRICES

Prices are for two weeks, including flights, transfers, a week of sailing on our LEFKAS flotilla, then a week ashore in an apartment or studio in the 'EPTANISSA APARTMENTS' with car hire.



BENETEAU 323 & 331 & ACCOMMODATION & CAR					BENETEAU 361 & ACCOMMODATION & CAR				BENETEAU 40 & ACCOMMODATION & CAR				
DATES	PRICE PER PERSON				PRICE PER PERSON				PRICE PER PERSON				DATES
'SHORE TO SAIL'	5	4	3	2	5	4	3	2	5	4	3	2	'SHORE TO SAIL'
*Sun 6 May	695	795	945	1175	765	835	995	1265	1095	1175	1425	1925	*Sun 6 May
Sun 13 May	775	875	1065	1395	895	1045	1275	1735	1125	1355	1665	2255	Sun 13 May
Sun 20 May	895	1065	1315	1565	1045	1145	1435	1935	1255	1495	1835	2525	Sun 20 May
Sun 27 May	895	1065	1315	1615	1045	1175	1435	1995	1295	1565	1925	2665	Sun 27 May
Sun 3 June	945	1065	1315	1615	1045	1195	1495	1995	1295	1565	1925	2665	Sun 3 June
Sun 10 June	945	1065	1315	1675	1045	1195	1495	1995	1295	1565	1955	2715	Sun 10 June
Sun 17 June	965	1115	1395	1675	1095	1275	1495	1995	1355	1635	2025	2825	Sun 17 June
Sun 24 June	1015	1175	1435	1735	1095	1315	1565	2095	1425	1715	2145	2975	Sun 24 June
Sun 1 July	1095	1275	1495	1845	1175	1395	1655	2195	1495	1795	2255	3155	Sun 1 July
Sun 8 July	1215	1435	1695	2055	1315	1495	1895	2535	1635	1875	2375	3325	Sun 8 July
Sun 15 July	1355	1565	1845	2225	1495	1725	2055	2725	1725	2025	2555	3615	Sun 15 July
Sun 22 July	1395	1615	1935	2295	1535	1755	2095	2755	1825	2095	2655	3765	Sun 22 July
Sun 29 July	1395	1615	1935	2295	1535	1755	2095	2755	1825	2095	2655	3765	Sun 29 July
Sun 5 Aug	1395	1615	1935	2295	1535	1755	2095	2755	1825	2095	2655	3765	Sun 5 Aug
Sun 12 Aug	1395	1615	1935	2295	1535	1755	2095	2755	1825	2095	2655	3765	Sun 12 Aug
**Sun 19 Aug	1395	1615	1935	2295	1535	1755	2095	2755	1825	2095	2655	3765	**Sun 19 Aug
Sun 26 Aug	1065	1215	1395	1825	1145	1315	1615	2275	1415	1545	1925	2645	Sun 26 Aug
Sun 2 Sep	1065	1215	1395	1825	1145	1275	1495	2025	1355	1465	1795	2495	Sun 2 Sep
Sun 9 Sep	1015	1215	1355	1695	1115	1275	1465	1995	1255	1395	1715	2345	Sun 9 Sep
Sun 16 Sep	875	1045	1215	1465	995	1145	1295	1735	1145	1275	1545	2095	Sun 16 Sep
Sun 23 Sep	835	945	1075	1395	915	1045	1175	1615	1065	1125	1355	1795	Sun 23 Sep
Sun 30 Sep	755	875	995	1275	835	945	1125	1365	1015	1095	1295	1735	Sun 30 Sep
**Sun 7 Oct	755	875	995	1215	795	915	1075	1275	935	1045	1255	1645	**Sun 7 Oct

* The sailing week must be taken first for this date ** The accommodation week must be taken first for this date

Accommodation with the Lefkas Shore to Sail is at the Eptanissa Apartments, Mikros Gialos (see pages 38-39 of our brochure)

ADDITIONAL INFORMATION FOR ALL SHORE TO SAIL HOLIDAYS

OUR YACHTS:

GIB'SEA 302s (Kefalonia only)

The Gib'Sea 302s come with a studio apartment for a couple, or a one bedroom apartment for three or four people. This will cater for a family of up to four (one double/twin bedroom with two roll away single beds in the lounge area).

BENETEAU 323s AND BENETEAU 331s

These yachts come with a studio for couples who have had a yacht to themselves, or a one bedroom apartment for a younger family of up to four. Two couples on a yacht could have two studios. A five or six person booking will get a two bedroom apartment (only available with our Kefalonia Shore to Sail holiday).

BENETEAU 361s

These yachts come with a studio for couples who have had a yacht to themselves, or a one bedroom apartment for a younger family of up to four. Two couples on a yacht could have two studios. A five or six person booking will get a two bedroom apartment (only available with our Kefalonia Shore to Sail holiday).

BENETEAU 393 (Kefalonia only) AND BENETEAU 40 (Lefkas only)

The Kefalonia and Lefkas apartments vary in size and layout. For example, the Eptanissa Apartments in Lefkas do not have a two bedroom apartment, so for a larger group on the Lefkas Shore to Sail, a combination of a one bedroom apartment and a studio maybe the best option. Alternatively just consider the Kefalonia Shore to Sail holiday which has two bedroom apartments available for up to six people.

Please call us to discuss the options available if you have a larger party.

ACCOMMODATION UPGRADE PRICES:

An upgrade from a studio to a one bedroom apartment, or a one bedroom apartment to a two bedroom (Kefalonia only) apartment; **High season** (accommodation start dates between 21/7 - 26/8 inclusive) please add £385 to your overall holiday price.

Rest of the summer (28/4 - 14/7) (1/9 - 20/10) add £195 to your holiday price.

Please note: Upgrade costs are per booking not per person. There is a limited number of each accommodation type available, and two bedroom apartments are only available on Kefalonia.

OTHER ACCOMMODATION OPTIONS:

Another option many people have been enjoying in the last few years is having a villa or hotel (rather than an apartment) for a week, before or after their sailing holiday. This can be arranged on Lefkas, Kefalonia, or Meganissi Islands. The price is dependent on the cost of the particular villa. Please phone the office for further details: 020 8459 8787.

THREE WEEK PRICES

THREE WEEK GREEK ISLANDS FLOTILLA SAILING HOLIDAYS

Holiday prices for 2012, per person including your yacht, flights, transfers, diesel, lead crew and full financial protection

THREE WEEK PRICES 2012

The three week 'Corinth Cruise' sails between our main base at Gouvia Marina, Corfu Island, and our Saronic Islands base at Palaia Epidhavros in the Saronic Gulf

THREE WEEK: BENETEAU 311				
ROUTE AND DATES	PRICE PER PERSON			
CORINTH CRUISE	4	3	2	
Sun 6 May, Corfu : Epidhavros, (21 days)	995	1255	1495	
Mon 1 Oct, Epidhavros : Corfu, (20 days)	945	1155	1465	

THREE WEEK: BENETEAU 323 AND 331					
ROUTE AND DATES	PRICE PER PERSON				
CORINTH CRUISE	6	5	4	3	2
Sun 6 May, (21 days)	915	1025	1155	1415	1735
Mon 1 Oct, (20 days)	835	915	1095	1295	1675

THREE WEEK: BENETEAU 361					
ROUTE AND DATES	PRICE PER PERSON				
CORINTH CRUISE	6	5	4	3	2
Sun 6 May, (21 days)	1025	1155	1365	1515	1955
Mon 1 Oct, (20 days)	865	995	1195	1415	1795

THREE WEEK: BAVARIA 44					
ROUTE AND DATES	PRICE PER PERSON				
CORINTH CRUISE	8	7	6	5	4
Sun 6 May, (21 days)	995	1065	1195	1295	1515
Mon 1 Oct, (20 days)	975	1075	1215	1415	1495

Join us for a one-off, leisurely three week 'Central Ionian' flotilla, sailing North to South!

THREE WEEK: CLASSIC JAGUAR 27			
ROUTE AND DATES	PRICE PER PERSON		
CENTRAL IONIAN	4	3	2
Sun 27 May	755	935	1195

THREE WEEK: CONVERTED JAGUAR 27			
ROUTE AND DATES	PRICE PER PERSON		
CENTRAL IONIAN	4	3	2
Sun 27 May	895	995	1295

THREE WEEK: GIB'SEA 302			
ROUTE AND DATES	PRICE PER PERSON		
CENTRAL IONIAN	4	3	2
Sun 27 May	955	1095	1375

THREE WEEK: BENETEAU 43.3					
ROUTE AND DATES	PRICE PER PERSON				
CENTRAL IONIAN	8	7	6	5	4
Sun 27 May	1195	1295	1395	1545	1795

RYA SAILING SCHOOL PRICES 2012

RYA PRICES

RYA SAILING COURSES IN THE GREEK ISLANDS

RYA Sailing School holiday prices for 2012



We have always encouraged people to do RYA courses, but not everyone wants to do so in the English Channel! Accordingly, we are working with Corfu Sea School to offer the option of gaining qualifications in the sun!

Our courses include online access to our RYA approved theory modules and RYA Essential Navigation and Seamanship course. This means there's no need for lengthy preliminary classroom studies.

All courses can be linked in with any of our flotilla holidays, should people wish to take the course before family or friends arrive out for a regular flotilla holiday. So, for the complete package, with or without an extra week or two of flotilla sailing, we have the course for you! *(Breakfast, lunch and two on-board evening meals are also included).*

PRICES BASED ON A MAXIMUM OF 5 STUDENTS SHARING ON A DUFOUR 36

- RYA Competent Crew and theory package - 1wk, £820 + flights & transfers
- RYA Day Skipper (non-tidal) and theory package - 1wk, £820 + flights & transfers
- RYA Competent Crew and RYA Day Skipper (non-tidal) combined - 2wks £1500 + flights & transfers
- RYA training and flotilla combination - 2wks, £820 + 1wk flotilla holiday price (flights and transfers included in the flotilla price)

(For our standard flotilla holidays, an RYA certificate is NOT required)

FLIGHTS TO OUR FLOTILLA HOLIDAYS

*Flights to Preveza and Kefalonia are from Gatwick and Manchester Airports
Flights to Athens are from Heathrow Airport*

FLIGHTS

FLIGHTS TO OUR FLOTILLA HOLIDAYS 2012

IONIAN FLOTILLAS SUNDAY FLIGHTS

Two week Emerald Waters, Whole Ionian, South Ionian and Zakynthos holidays. Also one week Lefkas and Paxos holidays.

SUNDAY flights to Preveza (near Lefkas) from Gatwick and Manchester

GATWICK (South Terminal)

Flying from Gatwick with Monarch Airlines on Sunday mornings

DEPARTS UK: 08:00

RETURNS TO UK: 15:35

MANCHESTER (Terminal Two)

Flying from Manchester with Monarch Airlines on Sunday mornings

DEPARTS UK: 07:00

RETURNS TO UK: 15:15

(£25 supplement). Last flight 7th October.

KEFALONIA FLOTILLAS SATURDAY FLIGHTS

Two week Kefalonia Shore to Sail and one week Kefalonia cruise

SATURDAY flights to Argostoli on Kefalonia Island from Gatwick and Manchester

GATWICK (South Terminal)

Flying from Gatwick with Monarch Airlines on Saturday mornings

DEPARTS UK: 06:00

RETURNS TO UK: 13:25

MANCHESTER (Terminal Three)

Flying from Manchester with British Midland on Saturday mornings

DEPARTS UK: 06:40

RETURNS TO UK: 14:50

(£25 supplement). Last flight 6th October.

SARONIC FLOTILLAS MONDAY (and Sunday) FLIGHTS

Two week Saronic Islands, one week Saronic Gulf and two or three week Corinth Canal cruises

MONDAY (and Sunday) flights to Athens from Heathrow

HEATHROW (Terminal 5)

Flying from Heathrow with British Airways

DEPARTS UK: 11:55

RETURNS TO UK: 15:35

SPORADES FLOTILLAS FRIDAY FLIGHTS

Two week Sporades Islands cruise and two week Sporades Islands delivery cruise

FRIDAY flights to Athens from Heathrow

HEATHROW (Terminal 5)

Flying from Heathrow with British Airways on Friday mornings

DEPARTS UK: 08:15

RETURNS TO UK: 16:40

SARONIC SPECIAL ONE WEEK DATES

27th May
3rd June (Half Term) } - 1wk Saronic flotilla - **SUNDAY** Heathrow flights

16th July
23rd July
27th August
3rd September } - 1wk Saronic flotilla - **MONDAY** Heathrow flights

SPORADES DELIVERY TRIPS

FRIDAY flights to Athens from Heathrow

Friday 18th May

2 WK DELIVERY SARONIC - SPORADES

Friday 5th October

2 WK DELIVERY SPORADES TO WINTER BASE

CORINTH CANAL FLOTILLA CRUISE

(See Sunday Ionian Island flights for details)

4th & 6th May - **from** Gatwick to Corfu, or Manchester to Preveza
18th & 20th May - **returning** from Preveza, to Gatwick or Manchester
27th May - **returning** from Preveza, to Gatwick or Manchester
1st October - **from** Gatwick to Athens (20 days)
8th October - **from** Gatwick to Athens (13 days)
21st October - **returning** from Corfu to Gatwick



FULL FINANCIAL PROTECTION

To confirm your holiday, a deposit of £100 per person (minimum £400 per yacht) is required for yachts up to 38ft. For yachts over 38ft, the minimum holiday deposit is £800 per yacht or £200 per person, whichever is the greater.

ALL FLOTILLA PRICES INCLUDE:

- ✓ Return flights to and from London
- ✓ Transfer from the resort airport to your yacht
- ✓ One, two or three weeks sailing on one of our yachts
- ✓ Services of our staff on shore and our lead crews on the water
- ✓ A full tank of diesel plus one jerry can - this should be enough for a two week flotilla (excluding any independent sailing)
- ✓ Harbour dues in Greece (excluding marinas)
- ✓ Bed linen, duvets and pillows
- ✓ Towels and tea towels
- ✓ Necessary navigation/safety equipment
- ✓ Inflatable or RIB type dinghy on each yacht
- ✓ Manual/Harbour Guide and charts
- ✓ All taxes as at 1/1/2012
- ✓ Public Liability insurance
- ✓ Third party yacht liability insurance
- ✓ Full financial protection through ATOL
- ✓ Small starter pack
- ✓ Bimini sunshade and separate sun awning
- ✓ Cost to us of credit card payment of deposit
- ✓ Costs to us of payments by cheque or debit card.
- ✓ Government Air Passenger Duty (Tax)



ITEMS NOT INCLUDED:

- ✗ Food and drink
- ✗ Transport to and from UK airport
- ✗ Personal Holiday Insurance
- ✗ Non-refundable yacht security waiver as follows:
 - £40 per boat up to and including 30ft
 - £60 per boat for 31ft to 35ft inclusive
 - £80 per boat for yachts of 36ft to 38ft
 - £120 per boat for yachts 39ft to 46ft
 - £160 per boat for yachts 47ft and over
 - £20 per person on Share a Yacht
 - If going entirely 'bareboat', a £2500 refundable security deposit or a non-refundable waiver of £160 for 1wk / £280 for 2wks is payable
- ✗ Harbour dues when independent sailing
- ✗ Diesel when independent sailing
- ✗ En route marina fees (usually only one)
- ✗ Facility cost of 2% on credit card final payments
- ✗ Interbank transfer payments - sender and receiver charges
- ✗ Manchester flight supplement
- ✗ Corinth Canal Fee (approx. 140 euros per boat)
- ✗ Additional equipment (see below)
- ✗ Any extra fuel for the 50ft and 52ft Beneteau

OUR HOLIDAY INSURANCE SCHEME:

Premiums	Person	Family
up to 9 days	£28	£60
up to 17 days	£35	£80
Extra Week	£15	£30

If you have your own holiday insurance, please supply details.

EXTRA CREW MEMBERS:

Should your party consist of more people than the numbers in the price grids, please phone our office for costing details relating to your additional crew.

'SHARE A YACHT' FOR SINGLES & COUPLES:

The cost is the 4 person rate on our Beneteau 361s, Dufour 36s or Bavaria 37 or 38 in Greece on all dates. *There is no single person supplement.*

UNDER EIGHTEEN CHILDREN'S DISCOUNT:

Children aged seventeen and under on date of departure are entitled to a reduction of £100 each off two week holidays throughout the year.

Those on one week holidays receive a £50 child reduction down to a minimum cost of £395 per child.

ADDITIONAL ASSISTANCE (AN EXTRA PAIR OF HANDS):

In addition to our normal briefings and instruction, we offer those who are 'light on experience', on board assistance for the first day on your yacht. There will be a minimal charge of €90 per day to cover the costs involved. This extra charge will be paid locally. Since we began this service, it has become very popular. The charge is simply to cover our costs (wages, taxis, ferries etc). This remains a non profit service. Your 'extra pair of hands' will be one of our shore based crew.

ADDITIONAL EQUIPMENT PRICES:

	1 week	2 weeks
Dinghy outboard	£50	£75
Cruising Chute (yachts under 32ft)	£70	£110
Cruising Chute (yachts up to 40ft)	£110	£160
Cruising Chute (yachts over 40ft)	£160	£280
Cruising Chute (Beneteau 50ft)	£240	£420



SAILING HOLIDAYS LTD - SUMMER SEASON (Available only to UK Residents who are in the UK at the time of paying premium. Non-UK Residents are advised to make arrangements within their own country). **This policy has been specifically designed for Sailing Holidays Ltd and therefore fully provides for the activities of a sailing holiday with no territorial water or distance restrictions applying.**

It is essential that you are adequately insured when you travel and, therefore, we have arranged an insurance scheme through Towergate Chase Parkinson (a trading name of Towergate Underwriting Group Limited) underwritten by ETI - International Travel Protection available only to clients booking holidays detailed within this brochure. Towergate Underwriting Group Ltd and ETI - International Travel Protection are authorised and regulated by the Financial Services Authority.

Your premium should be forwarded to us with your holiday deposit in order to ensure that you are protected by the coverage under the holiday cancellation section of the insurance.

The full terms, conditions and exclusion clauses are incorporated within the insurance document which alone constitutes the contract of insurance between you, the holidaymaker, and the Insurers. In the event of a dispute as to the interpretation of the terms and conditions of this insurance the terms and conditions of the insurance document alone shall prevail. Shown here are brief details only. The insurance document will be sent to you with your confirmation of booking. Of course, you may inspect the insurance document at our offices or a copy will be sent to you on request.

PRINCIPAL EXCLUSIONS

Whilst this insurance is not subject to a health warranty, Underwriters shall not be liable for claims where, at the time of taking out the insurance, the person whose condition gives rise to a claim is receiving or on a waiting list for in-patient treatment in a hospital or nursing home, is travelling against any health requirements stipulated by the carrier, their handling agents or any other public transport provider, or is travelling against the advice of a Medical Practitioner or for the purpose of obtaining medical treatment abroad, or has been given a terminal prognosis.

Valuables and money whilst unattended.

Hazardous activities unless agreed by the insurer.

Personal liability whilst utilising a mechanically propelled vehicle.

Cover whilst sailing is included in our comprehensive yacht insurance policy.

IMPORTANT NOTICE

We would bring to your attention some important features of your travel insurance policy.

Policy Document: You should read the document carefully. It gives you full details of what is and is not covered and the conditions of cover. Cover will vary from policy to policy and insurer to insurer.

Conditions, Exclusions and Warranties: Conditions and exclusions will apply to individual sections of your policy while general exclusions, conditions and warranties will apply to the whole of your policy.

Health: Your policy contains conditions about health of the people travelling and of other people upon whose health the trip may depend.

Hazardous Holiday Activities: If you are going to take part in hazardous holiday activities, check that your policy covers you. Sailing and windsurfing are not considered to be hazardous activities.

Fraudulent Claims: It is a criminal offence to make a fraudulent claim.

Property Claims: These claims are paid on the value of the goods at the time you lose them and not on a 'new for old' or replacement cost basis, unless otherwise stated in your policy.

Policy Limits: Most sections of your policy have limits on the amount the insurer will pay under that section. Some sections also include other specific limits, for example; for any one item or for valuables in total.

Policy Excesses: Under most sections of the policy, claims will be subject to an excess. This means that you will be responsible for paying the first part of the claim. The amount you have to pay is the excess.

Reasonable Care: You need to take all reasonable care to protect yourself and your property, as you would if you were not insured.

Cooling Off Period: Your policy may contain a 'cooling off' period during which you can return the policy and get a refund, if you have a justifiable reason for being dissatisfied with the cover it provides.

Your policy is governed by English law unless you and your insurers have agreed otherwise.

We will not provide you with advice about the suitability of this product for your individual needs but we will be happy to provide you with factual information.

Demands And Needs: This travel insurance policy will suit the Demands and Needs of an individual, or group who have no excluded pre-existing medical conditions, are travelling to countries included within the policy terms and who wish to insure themselves against the unforeseen events detailed in the cover section below. Subject to terms and conditions and maximum specified claim limit.

SUMMARY OF BENEFITS AND COVER (PER PERSON)

Cancellation – up to £2500 per person

Cancellation due to certain specified causes as detailed within the travel insurance document eg:-

- a) death, injury or illness, summons for jury service, redundancy under the current Redundancy Act, etc.
- b) a complication of the Insured's pregnancy or the duration of such pregnancy exceeding 30 weeks on date of departure from the UK.
- c) unavoidable delay exceeding 12 hours at final point of departure from the UK as a result of failure or disruption of the pre-booked public transport service in which the insured was to depart from the UK, where no alternative form of transport is available.

Medical & Emergency Repatriation Expenses – £5,000,000
Includes repatriation by air ambulance where medically necessary and with the prior approval of the Insurers or the 24 hour emergency medical service.

INCLUDES 24 HOUR MEDICAL EMERGENCY SERVICE.

Curtailed – up to £2500

Reimbursement of a pro-rata amount of the total pre-paid travel and accommodation costs.

Delayed luggage – up to £100

Up to £50 per day up to £100 in total for purchase of essential items if your baggage is delayed by the carrier for a minimum of 24 hours.

Luggage & Personal Money – £2000

Limit up to £300 any one item, pair or set.

Limit up to £500 jewellery, photographic equipment, valuables etc.

Limit up to £300 personal money.

Personal Liability – £2,000,000

Such exclusions applicable to this section include the ownership, possession or use of any aircraft, watercraft or mechanically propelled vehicles. Cover whilst sailing is included in our own comprehensive yacht insurance policy.

Legal Expenses - £10,000

Legal expenses incurred for insured incidents.

Personal Accident – £20,000

In respect of accidental bodily injury resulting in death, loss of eye(s), limb(s), or permanent total disablement.

Loss of Passport – £250

Covering emergency replacement costs if passport lost during your holiday.

Delayed Departure – £100

Missed Departure – £500

If departure of initial outward journey from the UK or the final return journey to the UK is delayed due to failure or disruption of pre-booked flight/public transport the Insurance will pay £20 for the first full 12 hours of delay and £10 for each subsequent full 12 hours up to a maximum of £100 in all.

EXCESSES: All sections except Personal Accident, Personal Liability, Delayed Luggage, Loss of Passport and Delayed Departure exclude the first £35 of each and every claim for each Insured Person. Claims under the cancellation section for loss of deposit only exclude the first £15.

Residents of the Channel Islands and Isle of Man

Please note that this policy will only cover you from the start of your journey from mainland UK. You may, therefore, need to arrange separate cover for your journey to the UK from your home. In the event of cancellation, subject to the terms and conditions of this policy, cover will be up to the final cost as invoiced by Sailing Holidays Ltd but excluding the cost of travel to mainland UK. For medical repatriation purposes, repatriation may be back to mainland UK rather than to your original starting point.

PREMIUMS	PER PERSON	PER FAMILY
Up to 9 days	£28	£60
Up to 17 days	£35	£80
Per 7 days thereafter	£15	£30

Definition of a family for insurance purposes: Either one adult travelling with any number of his/her own children, under 18, or two adults travelling with any number of children, under 18, having either adult as a parent. A child is deemed as being under 18 on date of departure.

CLAIMS: All claims should be made direct to Towergate Chase Parkinson, PO Box 416, West Byfleet, Surrey, KT14 7YE (Phone 0844 892 1697).

GENERAL

If you have any queries about this insurance please contact Towergate Chase Parkinson (Phone 0844 892 1697). Sailing Holidays Ltd is an Appointed Representative of ITC Compliance Ltd which is Authorised and Regulated by the Financial Services Authority (FSA).

Warranty: The Insured shall disclose to the Insurers any facts that could be material to this insurance.

If you wear spectacles, keep them on a security string around your neck. Jewellery has no place in small Mediterranean villages, so don't bring it. Please bring waterproof containers for any electronic or photographic equipment that you may have brought with you on holiday. Do not leave valuables in your checked in baggage. Such items are excluded from insurance cover under these circumstances.

Please ensure that any expensive items that fall outside the scope of this policy are adequately insured!

Bookings are made with Sailing Holidays Ltd (hereinafter called 'the Company') after the required deposit has been paid, plus holiday insurance (if applicable). When payment has been received by the Company, a contract exists whereupon a booking confirmation invoice will be forwarded to you. By paying your deposit you agree to our terms and conditions. You will be given access to the login area where you can view your booking and enter your APIS (Advance Passenger Information System) information as required by the Government. Immediately on return from your holiday, your passport information will be erased from our system.

TRAVEL

The Company reserves the right to use alternative flight and transfer arrangements should circumstances force a change from any advertised existing flight timings. The Company will do everything in its power to advise you as quickly as possible and such a change will not automatically entitle you to cancel a booking. Aircraft, hotels, restaurants, transport to and from UK airport or agents who supply the service are at all times acting only as agents to the persons or the company supplying the service. The Company will not accept any liability for injury, damage, loss, delays, inconvenience or extra expenses incurred by the client nor for any other claims due to the actions of any person or company providing such services.

ALTERATIONS

In the event of any part of the arranged holiday being withdrawn or cancelled due to any industrial action, civil disturbance, legal action, transportation delay, epidemic, earthquake, riot, war, exceptionally bad weather, or any other circumstances which are completely beyond our control we reserve the right to withdraw or cancel the holiday or part thereof. If the holiday is cancelled within four weeks of the departure date due to any of these aforementioned circumstances then we will offer the alternative of either a comparable holiday if the same is available at the time or a full refund less reasonable expenses incurred by the Company in relation to the booking (see insurance cover regarding delays and cancellations). Once your holiday has started the Company will not be liable for any loss, delay, inconvenience or extra expenses caused to the client for any reason beyond its control.

If the Company is forced to cancel a specific cruise for any reason then the Company undertakes to do its best to provide a mutually acceptable alternative holiday or a full refund. Any alternative holiday offered must be accepted within seven days of the offer being made otherwise the refund will be forwarded automatically. The cancellation of a holiday should not take place less than 21 days prior to departure. Should a yacht not be available on time the Company will provide reasonable accommodation ashore excluding meals until the yacht is either repaired or becomes available. If the yacht is likely to remain out of service an alternative similar vessel (if available) will be provided.

We reserve the right to make a charge of £40 for the administration involved in altering a booking after the holiday arrangements have been made.

REFUNDS

No refunds are allowed in respect of unused portions of air charter tickets or unused services of any kind. No Company representatives or agents are authorised to promise refunds.

PRICE

If unforeseen major changes occur for example in airport and other taxes, VAT, exchange rates (our prices are calculated based on a value of 1.15 Euro to £1) or fuel costs then we regrettably have to reserve the right to pass these extra costs on to the client without notice. No extra surcharge will be levied on any holidays less than 30 days prior to departure.

PAYMENT FOR YOUR HOLIDAY

A deposit of £100 per person (minimum £400 per yacht) for yachts up to 38ft, for yachts over 38ft, a deposit of £200 per person (minimum £800 per yacht) is required, plus holiday insurance. Payment of deposit constitutes a contractual agreement between Sailing Holidays and the customer, and confirmation that said customer has read our booking terms and conditions. The balance of the payment for the holiday must be received ten weeks prior to departure. The payee of the deposit guarantees payment on behalf of all those people featured in the booking.

If the balance is not received by the due date the Company reserves the right to cancel the holiday, retain the deposit and to levy cancellation charges according to the prescribed scale set out below. Bookings made within the ten week period must be paid in full at the time of booking. A facility charge of 2% will be automatically added to final payments (only) made by credit card.

Payments may be made by single debit card, credit card, cheque or bank transfer. Multiple payments for individual bookings may incur a £40 administration fee at the discretion of our London office. We only accept one lead name per boat booking except on Share a Yacht.

CANCELLATIONS

Must be made in writing, by the signatory who booked the holiday, (i.e. the lead name) together with the return of any travel documents. Cancellations must be received by the Company prior to the departure date to be valid. The date that written cancellation is received at our office will be the date used to determine cancellation charges which are levied on the following scale:

Up to 56 days before departure	– Loss of deposit
55 to 42 days before departure	– 30% of the holiday cost or loss of deposit whichever is the greater
41 days to 22 days	– 50% of the holiday cost
21 days to day of departure	– 100% of the holiday cost

The comprehensive holiday/travel insurance policy that we offer covers the client for the full amount of cancellation charges (including deposit) for most reasonable situations. The signatory assumes responsibility for all members of his or her party and the company cannot refund individuals within the party.

SAILING EXPERIENCE

Bookings are accepted based on the details provided by the client with regard to previous sailing experience. We cannot accept responsibility for any loss suffered by the client as a result of insurers failing to indemnify due to incorrect details supplied to us by the client. This situation has never arisen to our knowledge but if a client was so incompetent as to endanger other people, having stated that he/she was competent, then we reserve the right to provide a member of our staff as skipper, the cost of whom will be borne by the client at that time.

COMPLAINTS

In the event that you feel you have cause for complaint during one of our holidays please report the matter to our local representative without delay. Any complaint should be given in writing to the Company not more than 14 days following the end of the holiday. Any dispute arising out of this complaint which cannot be resolved to the satisfaction of both parties shall be referred to arbitration. The Company believes that the information in the brochure and other company literature is an accurate reflection of our holidays based on personal experience.

ALCOHOL AND SMOKING

We reserve the right to put people ashore if their alcohol or tobacco consumption disturbs other clientele or is deemed by our crew to be likely to damage our yachts. If an accident occurs in Greece whilst you are under the influence normal drink drive rules apply and all insurance will be negated. Smoking is not permitted below decks on any of our yachts. Smoking is not permitted above or below decks on any of our Share a Yacht or Luxury Share a Yacht holidays.

THE AIRPORT

You MUST check-in at least 2 hours before departure. Should you arrive less than 2 hours prior to departure you may be refused admission to the aircraft and therefore you will be entirely responsible for your own travel arrangements to the holiday destination. Neither the Company nor the airline will accept any responsibility for your failure to allow plenty of time to get to the airport.

LIABILITY

We believe that our comprehensive maintenance programme has minimised the possibility of breakage in anything other than extreme conditions or negligence on the part of the crew of that vessel. Should you break or lose minor items we ask you to replace those items locally or, failing that, inform a member of the lead crew who will assist you.

Should the lead crew consider an individual's behaviour is disturbing the enjoyment of other people on the holiday then the Company reserves the right to 'put that individual ashore' whereupon the Company's responsibility will end with regard to that individual.

YACHT INSURANCE

All our yachts are comprehensively insured including public liability cover. We also carry tour operators' liability insurance. We must be notified of any possible / potential claim within 14 days of your return so that we in turn notify our insurers without delay.

YACHT SECURITY WAIVER

£40 per boat up to and including 30ft, £60 per boat from 31ft to 35ft, £80 per boat for 36ft to 38ft, £120 for yachts 39ft to 46ft and £160 for yachts 47ft and over. If going entirely 'bareboat', a £2500 refundable security deposit or a non-refundable waiver of £160 for 1 week / £280 for 2 weeks is payable.

The 'Share a Yacht' waiver is £20 per person.

This 'one off' payment is to cover the yacht and its equipment against loss or damage and for third party liability which is also covered up to £2,000,000. We live in hope that this insurance is never called upon, but it is a separate payment to cover you, our client. We reserve the right to hold a refundable security deposit for those wishing to take our boats independently or on a bareboat basis.

We request that all yachts will be left in the condition that you find them (i.e. clean and tidy) and that minor losses or damage is remedied en route by yourselves or our lead yacht.

HOLIDAY/TRAVEL INSURANCE

It is a requirement that all clients take out holiday/travel insurance either as contained in this brochure or at least an equivalent alternative as arranged by themselves. Clients resident outside the United Kingdom are advised that they must arrange their own travel insurance with equal cover to that contained in this brochure.

The Company will not be held liable for loss or damage suffered by the client whether insured or uninsured.

When the client takes out their own holiday insurance policy the Company will not be held liable for cover it may not provide. The client must ensure that any policy purchased has at least equivalent cover to our own (see details). It must cover our type of holiday and their own personal circumstances.

100% FINANCIAL PROTECTION OF YOUR HOLIDAY PAYMENT

We are fully bonded with the Civil Aviation Authority's 'Air Travel Organisers' License' (ATOL Number 2580) for all flight inclusive holiday packages. Other holiday payments are bonded through the Association of Independent Tour Operators Trust (AITO 1038).

For the purpose of sailing in Greece the Company acts as agent for Ionian Marine Holidays Ltd, Corfu.